



ASC[™]
Engineered Solutions

e-Commerce Services

Solutions for your success

ASC Engineered Solutions™ offers our distribution partners e-Commerce solutions at no additional charge and with no contract required.

We recognize the challenges distributors face and are dedicated to making your job easier through our online services: **Electronic Data Interchange (EDI)**, **Vendor Managed Inventory (VMI)**, and **Connect Portal**. We strive for supply chain excellence everyday.

Benefits for your business

- Increase profitability with optimum stocking levels
- Cut transaction costs
- Reduce manual entry errors with accurate ordering
- Improve service levels
- Fewer emergency purchases
- On demand pricing and availability

ASC delivers: more choices, ease of doing business, and dependable availability. That what makes us not just a supplier, but a **key partner for your success**.

Building connections that last™



You have two options when you are in a rapid growth mode — add people or employ available technology solutions ... We always look to the technological solution first, and we are very pleased with our VMI partnership with ASC. (This has allowed us to expand into two new locations over the last year without adding a full-time purchasing person.

Brian Harrigan,
VP – Purchasing, All-Tex Pipe & Supply

Electronic Data Interchange (EDI)

Order products quickly and easily by setting up an EDI partnership with us today. Once the EDI connection is established, your orders will be processed automatically and you're able to streamline your business support functions. We handle various types of transactions, including but not limited to:

- Product Activity Data (852)
- Price Sales Catalog (832)
- Purchase Order (850)
- Advanced Shipping Notice (856)
- Invoice (810)
- Remittance Advice/Payment (820)
- Functional Acknowledgment (997)

Contact your local ASC Engineered Solutions sales representative or email EDI@asc-es.com to take advantage of the program today.

Vendor Managed Inventory (VMI)

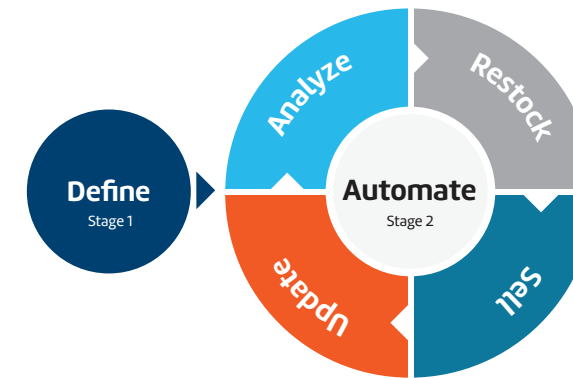
Vendor Managed Inventory (VMI): an electronic technology-based solution between a wholesaler and a vendor that utilizes an automated system to cross-analyze data from both parties in order to determine a customer's optimum level of inventory and maintain that level. Distributor partner benefits:

- More efficient and accurate ordering
- Higher turn rates
- Warehouse space maximization
- Reduced inventory stock outs
- Reduced processing costs
- Improved service level

Contact your local ASC Engineered Solutions sales representative or email VMIdistribution@asc-es.com to take advantage of the program today.

Define

- Wholesaler provides items list to be included in the program along with historical data for each item.



How vendor managed inventory (VMI) works

Automate

- ASC Engineered Solutions' VMI software engine will **analyze** daily activity data against parameters.*
- Daily activity and parameters* are analyzed to build normal inventory and **restock** as defined by the wholesaler
- Wholesaler will **sell** products, which depletes inventory
- Daily sales activity data is sent via EDI transaction to **update** VMI software engine

*Parameters include: Products to be included, historical data for each product, ABC classification, inventory min/max, inventory turns desired, desired service level, stock order frequency

Connect Portal

The ASC Connect Portal is available to all distributor partners at no additional cost. Our Connect Portal provides access to all the information you need prior to placing an order right at your fingertips. This means the power to plan and quote in real-time, anytime.

Benefits to registering for an connect portal account:

- More efficient and accurate ordering
- Higher turn rates
- Warehouse space maximization
- Reduced inventory stock outs
- Reduced processing costs
- Improved service level

Go to connectportal.asc-es.com to sign up today!





About ASC Engineered Solutions

ASC Engineered Solutions is defined by quality—in its products, services and support. With more than 1,400 employees, the company's portfolio of precision-engineered piping support, valves and connections provides products to more than 4,000 customers across industries, such as mechanical, industrial, fire protection, oil and gas, and commercial and residential construction. Its portfolio of leading brands includes ABZ Valve®, AFCON®, Anvil®, Anvil EPS, Anvil Services, Basic-PSA, Beck®, Catawissa, Cooplet®, FlexHead®, FPPI®, Gruvlok®, J.B. Smith, Merit®, North Alabama Pipe, Quadrant®, SCI®, Sharpe®, SlideLOK®, SPF® and SprinkFLEX®. With headquarters in Commerce, CA, and Exeter, NH, ASC also has ISO 9001:2015 certified production facilities in PA, TN, IL, TX, AL, LA, KS, and RI.



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Building connections that last™